

# Modernize Retail Operations and Create The Modern Store

According to McKinsey, there's been more change in retail in the last 5 years than the last 50,\* with retailers working to accommodate rising shopper expectations for convenience, fulfillment and a frictionless experience.

Though the list keeps shifting and growing, there are three challenges that remain constant:

\*Source: McKinsey & Company March 2022



#### **Ongoing Labor Issues**

There are 70% more jobs open and 10% fewer people looking for work

Source: "Retailers are Bracing for a Holiday Worker Shortage—and Shoppers Should Be, Too." Dallas News, August 2, 2021.



#### **Operational Complexity**

85% of decision-maker of fulfillment options are increasing the speed and convenience of fulfillment options

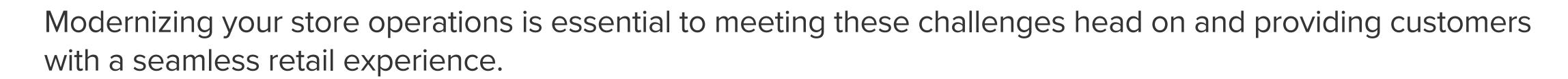
Source: 15th Annual Global Shopper Study



#### **Rapidly Shifting Shopper Expectations**

70% of shoppers say they prefer shopping online at a retailer who also has a physical store

Source: 15th Annual Global Shopper Study



With intelligent retail solutions, you can simplify operations by engaging associates, optimizing inventory, and elevating the customer experience:



#### **Engage Associates**

**Optimize Workforce Management** 



Reduce store labor spend by 5%





Achieve 95% on-time task completion

Simplify Communication and Collaboration



Reduce employee turnover by 8%

### **Use Intelligent Retail Solutions:**

- Task Management
- Workforce Management Real-Time Communication



### **Optimize Inventory**

Improve On-Shelf Availability



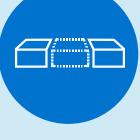
Achieve 98% inventory visibility

### **Modernize In-Store Fulfillment**



Easily locate 90% of products

### **Minimize Theft and Loss**



Reduce product waste shrink by 27%

### **Use Intelligent Retail Solutions:**

- Inventory Management
  - Task Management Real-Time Communication
  - Al-Powered Analytics



## **Elevate Customer Experience**

## **Enhance Checkout Experience**



Reduce customer wait times by 23%

## **Improve In-Store Service**



Increase transaction value by 25%

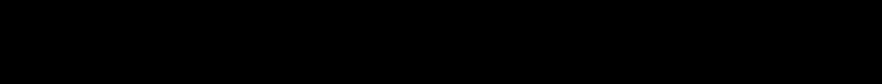
### **Use Intelligent Retail Solutions:**

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store environment, product mix and process adherence.

\*Actual performance may vary depending on, among other things,





Want to learn more?